



November 21, 2018

City of Saskatoon
222 - 3rd Ave. N.
Saskatoon, SK S7K 0J5



Dear Mayor and Council,

SUMA is the voice of Saskatchewan's hometowns, and has been since 1905. Saskatchewan's villages, towns, resort villages, cities, and northern municipalities have stood united and strong through membership in SUMA. In turn, we have promoted your interests. We represent the collective strength of nearly 440 urban governments.

Things have changed a lot since our inception, and SUMA's work continues to evolve. Today, our work on your behalf falls into three core functions.

Advocacy: *We Represent Your Interests*

SUMA represents and defends your interests to the provincial and federal governments. In 2018 — among other efforts — we worked closely with the Federation of Canadian Municipalities to develop the Municipal Guide to Cannabis Legalization, secured an increase in SGI motor vehicle collision rate payments, and succeeded in getting higher payments to help fund multi-material recycling programs. There was also the reinstatement of SaskEnergy payments to urban municipalities and the development of a climate change policy.

SUMA staff and Board members also represent the urban perspective by sitting on a wide range of boards, committees, and working groups: from the Municipal Employees' Pension Commission (more than half of the pension plan's employers are urban governments) to the Saskatchewan Assessment Management Agency, which determines property assessment values in many member municipalities.

Your SUMA membership gets you more than just our passionate and dedicated staff working on your behalf. We make partnerships to help serve your interests. SUMA works with like-minded organizations such as the Urban Municipal Administrators Association of Saskatchewan, the Saskatchewan Association of Rural Municipalities, and the Federation of Canadian Municipalities. We also participate in programs such as the Municipal Leadership Development Program, the Saskatchewan Municipal Awards, and the Saskatchewan Municipal Peer Network.

Group Programs: *We Help You Save Money*

Your membership fee gives you access to SUMA's many money-saving programs.

SUMAdvantage offers members a carefully cultivated list of partners that sell a variety of products and services at a discounted rate. It's simple — buying in bulk is cheaper. We leverage the purchasing power of our member municipalities throughout Saskatchewan to help members save. Our SUMAdvantage partners are vetted through an extensive process that is fair, transparent, and trade compliant. We make it our business to continually educate ourselves in public procurement best practices. Our list of partners is continually growing.

Our purchasing power also helps you save on group benefits and insurance rates while offering excellent coverage on all kinds of plans, from health and dental to life and disability insurance. These plans save you money and time; we review and renegotiate the rates, manage program administration, and offer expertise to your administration. Coverage under the SUMA Group Benefits Program is completely customizable, and our benefit team will work with you to create a benefit program tailored to your current employees' needs.

In May of 2018, we extended the Employee and Family Assistance Program (EFAP) to Volunteer Firefighters and First Responders. The program, issued by Shepell, provides immediate and confidential support for any work, health, or life concern. EFAP is dedicated to supporting volunteer members and their families 24/7/365.

You also get access to SUMAssure, an insurance company run by and for municipalities, specializing in municipal property and liability insurance. SUMAssure subscribers earn equity, have stable — and competitive — premiums, see faster claim settlement, and get access to programs and education to manage risks.

Capacity Building: *We Provide You Access to Resources*

SUMA provides information, connections, training, and tools to make you more effective. We put together one of Saskatchewan's largest conventions, coordinate regional and sector meetings, offer workshops, and provide webinars so you can learn from the comfort of your office.

Our mobile-friendly website and social media accounts work together with our more traditional communication vehicles, *Urban Voice* (our magazine) and *Urban Update* (our email newsletter) to keep you up to date on our work and the latest in the sector.

We are especially proud of the knowledge and expertise our staff can share. Our Policy and Legal Advisor, Steven Dribnenki, provides resources to help you with legal issues and keep you up to date on decisions and trends in municipal law. You have access to a call-in service, and he covers legal issues in every edition of *Urban Voice*. We can share knowledge on procurement and vendors, governance, running effective meetings, emergency planning, media training, social media, and plenty of other topics. Feel free to call our office with your questions; if our staff don't know, they can connect you with someone who does.

SUMA works hard with your membership dollars, and we appreciate your support. The invoice for your 2019 membership includes a small (two per cent) increase to the base and per capita fees.

Should you have any questions or concerns about your membership with SUMA, please contact our CEO, Jean-Marc Nadeau, at suma@suma.org or 306-525-3727.

Sincerely,



Councillor Gordon Barnhart
SUMA President

(Invoice and membership statement enclosed)



200 - 2222 13th Avenue
 Regina, SK S4P 3M7
 Phone: (306) 525-3727
 Fax: (306) 525-4373
 E-mail: membership@suma.org

Invoice	
Number:	INV-000085063
Page:	1
Date:	1/1/2019
Customer #:	M SASKATOON

City of Saskatoon 2nd Floor, 222 - 3rd Avenue N. Saskatoon, SK S7K 0J5	FOR: 2019 Membership Fee
---	---

2019 Membership Fee - January 1, 2019 to December 31, 2019

City of Saskatoon	POPULATION - 246376
	VOTING DELEGATES - 11
Description	Total Fee
Membership - \$544.10 per Voting Delegate	5,985.10
Membership - \$0.59 per Capita	59,000.00
Membership - \$0.29 per Capita Over 100,000	43,180.92

Sub-Total	108,166.02
GST#10795 6419	5,408.30
Total Membership Fee:	\$113,574.32

PAYMENT DUE BY JANUARY 31, 2019

IMPORTANT: Payment not received in full by January 31, 2019, may result in termination of coverage for group benefits, SUMAdvantage, SUMAssure and other programs offered with SUMA membership.

Please return this portion with payment to:

Sk. Urban Municipalities Assoc.
 200 - 2222 13th Ave
 Regina, SK S4P 3M7

City of Saskatoon
 Customer ID: M SASKATOON
 Number: INV-000085063
 Date: 1/1/2019
 Amount Due: **113,574.32**

Invoice

*****FOR INFORMATION PURPOSES ONLY - DO NOT PAY*****

City of Saskatoon

2018 SUMA Member Yes **Member Type** Municipal

- Urban Voice Subscriber** # of Copies: 14
- Municipal World Subscriber** # of Copies: 11
- Volunteer Firefighter Insurance (VFF)** EFAP for VFF
- SUMAssure Subscriber**
- Group Benefit Participation**
 - Life STD Dental Employee Opt Life
 - ADD Health EFAP Spousal Opt Life
 - LTD Vision Voluntary ADD Child Opt Life
 - HCSA

Program Participation

<u>Member Purchases*</u>	<u>Oct 1, 2017</u> <u>to Sep 30, 2018</u>	<u>Oct 1, 2016</u> <u>to Sep 30, 2017</u>	<u>Oct 1, 2014</u> <u>to Sep 30, 2016</u>	<u>Oct 1, 2014</u> <u>to Sep 30, 2015</u>
Election Materials	\$0.00	\$0.00	\$0.00	\$0.00
Fuel	\$0.00	\$0.00	\$0.00	\$0.00
Identification Products	\$0.00	\$0.00	\$0.00	\$0.00
Janitorial Products	\$0.00	\$0.00	N/A	N/A
Mosquito Control	\$0.00	\$0.00	\$0.00	\$0.00
Office Products	\$0.00	\$0.00	\$0.00	\$0.00
Pins	\$0.00	\$0.00	\$0.00	\$0.00
Shipping Labels	\$0.00	\$0.00	\$0.00	\$0.00
Signs	\$0.00	\$0.00	\$0.00	\$0.00
Tires	\$0.00	\$0.00	\$0.00	\$0.00
Total	\$351.89	\$0.00	\$0.00	\$0.00

*Figures are based on SUMA's records. Estimation may have been used in compiling some of the figures presented.

Other Programs (participation data not available):

CAPITAL PURCHASES AND LEASING

- *Agricultural Tractors and Mowers
- *Class 6, 7, 8 Chassis Trucks
- *Fire Trucks, Apparatus and Supplies
- *Grader Blades
- *Heavy Construction Equipment

FINANCIAL AND RENTALS

- *Borrowing and Financing
- *Building Valuations
- *Credit and Debit Merchant Services
- *Hotels
- *Vehicle Rentals

OFFICE AND MUNICIPAL ELECTIONS

- *Courier
- *Long Distance and Internet Services
- *Office Machines
- *Municipal Magazine
- *Software

PUBLIC WORKS, PARKS AND LEISURE

- *Dust Suppressant Services
- *Geospatial Imagery
- *Garbage Totes
- *Industrial-Safety-Fasteners
- *Natural Gas
- *Solid Waste and Recycling Collection
- *Water Meters
- *Water and Wastewater Treatment Chemicals

For more information on the programs we offer, please visit the SUMAdvantage section of our website www.suma.org

*****FOR INFORMATION PURPOSES ONLY - DO NOT PAY*****