

MEMO

TO: Mike Voth, Director of Corporate Revenue, City of Saskatoon

FROM: Nevine Booth, Chair, SREDA Board of Directors

RE: ABC Canada Technology Group Ltd. (ABC Canada)/101062551 Saskatchewan Ltd.
Business Development Incentive Application Review

DATE: June 24, 2020

The Saskatoon Regional Economic Development Authority's Board of Directors reviewed the tax incentive application from ABC Canada Technology Group Ltd. (ABC Canada) and has determined that it meets the eligibility requirements of the City of Saskatoon Business Development Incentives Policy, C09-014.

ABC Canada, established in 1968, is the leading North American manufacturer and supplier of mining and industrial ventilation ducting and a world leader in the development of technical coated fabrics and HardLine™ semi-rigid polymer ducting. They operate from facilities totaling 146,000 sq. ft. located at 1801 and 1802 Quebec Avenue in Saskatoon, currently employing 120 employees at their Saskatoon facility. In June 2015, ABC Canada made their last major expansion in Saskatoon with a \$2.75 million investment. As a result of this investment ABC Canada created 26 new highly skilled jobs in manufacturing, engineering, sales and management positions.

ABC Canada's current Saskatoon expansion plan includes the construction of a 27,000 sq. ft. facility on land between 38th and 39th Streets, directly adjacent to their 1802 Quebec Avenue facility. This new building combined with their commitment to capital investment in state of the art manufacturing capabilities will ensure ABC Canada remains competitive with the world's lowest cost producers of ventilation products. The land, for this expansion, was purchased from CN Rail in 2019. The expansion will create a minimum of 8 skilled positions within the first year and have considerable upside for further employment in the engineering and manufacturing sectors to accommodate continued growth to serve new markets. ABC Canada's Saskatoon-built products support a network of manufacturing plants around the world and while serving a global customer base, ABC Canada remains committed to growing their Saskatchewan workforce.

The Saskatoon Regional Economic Development Authority's Board of Directors approved the following resolution on June 24, 2020:

Recommendations

That the SREDA Board of Directors approve the recommendation by the Incentive Review Committee for SREDA to submit ABC Canada Technology Group Ltd.'s Business Development Incentive Application to the City of Saskatoon for approval.

The Board's recommendations are forwarded to City Council for consideration and approval. A summary of the Business Development Incentive Application from ABC Canada is attached for reference, along with the Eligibility Criteria Checklist.



Nevine Booth
Chair, Board of Directors, SREDA