# **Incentive Application – Axiom Industries Ltd.**

#### **ISSUE**

City Council approval is required for a five-year tax abatement on the incremental portion of taxes at Axiom Industries Ltd.'s development at 3615 Burron Avenue.

#### RECOMMENDATION

That the Standing Policy Committee on Finance recommend to City Council:

- 1. That the application from Axiom Industries Ltd. for a five-year tax abatement on the incremental portion of taxes at 3615 Burron Avenue, as a result of its development in 2020, be approved as follows:
  - 100% in Year 1;
  - 80% in Year 2:
  - 70% in Year 3:
  - 60% in Year 4;
  - 50% in Year 5; and
- 2. That the City Solicitor be instructed to prepare the appropriate agreements.

# **BACKGROUND**

Council Policy No. C09-014, Business Development Incentives, outlines the criteria for which businesses could qualify for tax abatement incentives. The eligibility requirements for businesses to receive these abatements listed within this Policy are to:

- encourage them to locate or expand their operations in Saskatoon in order to create long-term, skilled or semi-skilled jobs;
- provide tax relief that will flow to companies creating new jobs;
- place Saskatoon in a competitive position to attract businesses that it would not otherwise occupy;
- increase the long-term viability of a project; or
- demonstrate the City of Saskatoon's commitment to a business or industry.

In accordance with this Policy, SREDA's Board of Directors, through a sub-committee, reviews the applications and brings forward a recommendation to City Council.

#### **DISCUSSION/ANALYSIS**

# Eligibility Requirements

Appendix 1 is a report from Nevine Booth, Chair, SREDA Board of Directors, which describes how Axiom Industries' expansion satisfies the requirements of Council Policy No. C09-014. The highlights include a \$2.7 million investment in their new facility, as well as the creation of a minimum of five new full-time equivalent positions.

#### **IMPLICATIONS**

# Financial Implications

If approved, the abatement for the first year is estimated to be \$41,427. The total estimated value of the five-year abatement, using 2019 rates, would be \$149,137. It should be noted that the incremental property tax increase, due to the expansion, fully funds the abatement amounts. In fact, after the first year of the incentive agreement the City will see a permanent increase in property tax revenue for this property.

There are no legal, social, or environmental implications identified.

# **NEXT STEPS**

If the abatement is approved, an annual compliance audit will be undertaken by SREDA.

# **APPENDICES**

1. Report from Nevine Booth, Chair, SREDA Board of Directors, October 3, 2019

# **REPORT APPROVAL**

Written by: Mike Voth, Director of Corporate Revenue Approved by: Clae Hack, Interim Chief Financial Officer

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